

Survey on French contractors based in Cape Town

The General Consulate of France in Cape Town is addressing with this survey to the French contractors in order to obtain updated information and some feedback about experience. The information gathered will help us to have a better understanding of the French contractor’s positioning, in particular those who are using their implantation in Cape Town as a gateway for the African market.

All these information will remain confidential.

The deadline for return is December 5, 2018.

Please add your answers directly on this file and return it at the following email:

[marion.guyot@diplomatie.gouv.fr](mailto:marion.guyot@diplomatie.gouv.fr)

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1. Your company

Name of the Director:

Name of the Company:

Address:

City:

Postal Code:

Website:

Email Address:

Phone Number:

2. Your business

Sector of business: *Please underline your answer*

Real Estate

Sciences & Technology

Agribusiness

Agriculture

Public Administration

Arts

Bank / Insurance

Chemistry

Transports & Stocking of merchandises

Construction

Teaching

Consulting

Hotel & Restaurant

Other:

Extractive Industries

Manufacturing

Pharmaceutical industry

Information / Communication / Edition /

Multimedia

Computing / Telecoms

Automotive equipment

Metallurgy

Plastic

Electricity (production / distribution)

Textile

Health & Social services

Corporate services

Area of business/market: Cape Town / Western Cape / Eastern Cape / South Africa / Southern Africa / Sub-Saharan Africa

Describe your activity:

3. Your legal status

What is your legal status? Pty / Auto entrepreneur (Legal French status) / other:

What administrative procedures did you follow?

4. Figures

Annual revenue: below R500 000 / between R500 000 and R1 Million / between R1 million and R5 millions / between R5 millions and R10 millions / Above R10 millions

Number of employees: 0 / 1 / 1-5 / 5-10 / 10-50

Number of French employees: 0 / 1-5 / Above 5

Any detail?

5. Business relationship with France

Do you have any supplier in France?

Do you have any client in France?

6. Your situation

Which advantages your implementation in Cape Town gives you?

Have you met any obstacle to develop your business in Cape Town?

What is your potential of growth?

What kind of support from our side would be useful to you?

7. Business relationship with African countries

Do you have any supplier in African country/countries? If yes, which one?

Do you have any client in African country/countries? If yes, which one?

If your company is present in another African country, is Cape Town (it geographical, economic, commercial situation) an advantage to export your activities?

Have you receive some support from any organization in term of finance or logistics?

As an actor of economic development, how do you perceive links between Cape Town and the major hubs of the African market (Lagos, *Nigeria*; Cairo, *Egypt*; Kinshasa, *Congo*; etc.)?

How do you perceive the role of Cape Town in the development of French Investments in the African market?

If your company is not present in the African market, would you export in one of the African countries? Do you know where you could find some support in terms of finance or logistics?

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